
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: March 1997

Month\Year: 2\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	50%	12 Days	\$1,266	\$112 ¹		2%	AI					\$1,403
Cho Yang	0%	38%	14 Days	\$893.00	\$112 ¹		AI	AI					\$1,005

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: March 1997

Month\Year: 4\140

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	50%	46%	14 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
Hapag-Lloyd	50%	17%	19 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
OOCL	0%	14%	16 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
Mitsui OSK	0%	8%	17 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
COSCO	0%	6%	26 Days	\$950.00	AI			AI				17.5 KT	\$950

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Pistachios

Monthly Market Share For: March 1997

Month\Year: 3\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	100%	29 Days	\$1,636	\$112 ¹			AI				17.5 KT	\$1,748

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: March 1997

Month\Year: 1\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	40%	18 Days	\$919.00	\$112 ¹		10%	AI				17.5 KT	\$1,123
Yang Ming	0%	40%	19 Days	\$919.00	\$112 ¹		10%	AI				17.5 KT	\$1,123
Hapag-Lloyd	0%	20%	18 Days	\$919.00	\$112 ¹		10%	AI				17.5 KT	\$1,123

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: March 1997

Month\Year: 1\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	17%	11 Days	\$960.00	\$112 ¹		42%	AI				17.5 KT	\$1,475
Evergreen	0%	33%	12 Days	\$1,287	\$112 ¹		42%	AI				17.5 KT	\$1,940
Mexican Line	0%	25%	10 Days	\$1,023	\$112 ¹		42%	AI				17.5 KT	\$1,565
Yang Ming	0%	17%	13 Days	\$166.00	\$7		42%	AI					\$4,248
COSCO	0%	8%	15 Days	\$1,103	\$112 ¹		42%	AI				17.5 KT	\$1,678

1 Rate is per container